

# Raiffa-Howard Award Assessment of Organizational Decision Quality (ODQ)

## Decision Makers

★★★★★

1. How well do decision-makers understand and utilize Decision Quality? ⓘ < 0 1 2 3 4 5 >
2. How is your Decision Quality culture reflected in leadership behavior and development? ⓘ < 0 1 2 3 4 5 >
3. How well do decision-makers participate in decision-making processes? ⓘ < 0 1 2 3 4 5 >
4. How does your organization promote and ensure high quality decision-making? ⓘ < 0 1 2 3 4 5 >
5. How does making high quality decisions fit into the evaluation and promotion of decision-makers? ⓘ < 0 1 2 3 4 5 >

## Decision Staff

★★★★★

1. How well-versed is your organization's decision staff in the principles and concepts of quality decision making? ⓘ < 0 1 2 3 4 5 >
2. How well does your decision staff demonstrate the leadership skills necessary to lead high quality decision analysis? ⓘ < 0 1 2 3 4 5 >
3. How well has your decision staff earned the confidence of decision-makers? ⓘ < 0 1 2 3 4 5 >
4. How well trained are members of your decision staff? ⓘ < 0 1 2 3 4 5 >
5. How is your organization staffed for decision analysis and support? ⓘ < 0 1 2 3 4 5 >

## Process & Roles

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1. How do your decision processes support decision quality? ⓘ < 0 1 2 3 4 5 >
2. How are your decision-makers engaged, and how do they participate, in your decision processes? ⓘ < 0 1 2 3 4 5 >
3. How widespread is the understanding of the DQ process, tools and concepts in your organization? ⓘ < 0 1 2 3 4 5 >
4. How well are your decision processes and tools linked to value creation? ⓘ < 0 1 2 3 4 5 >

## Culture



1. How well does Decision Quality fit within your broader organizational culture? ⓘ < 0 1 2 3 4 5 >
2. How durable is your Decision Quality culture in the face of leadership transition and organizational change? ⓘ < 0 1 2 3 4 5 >
3. What drives decision-making in your organization? ⓘ < 0 1 2 3 4 5 >
4. How do you judge the success of your decision-making? ⓘ < 0 1 2 3 4 5 >
5. How does Decision Quality manifest itself in organizational and individual behaviors? ⓘ < 0 1 2 3 4 5 >

## Leadership Process & Decision Agenda



1. What are your primary decision processes? ⓘ < 0 1 2 3 4 5 >
2. How does your organization decide what to decide and when to decide? ⓘ < 0 1 2 3 4 5 >
3. How does your organization determine who participates, and to what degree, in the decision process? ⓘ < 0 1 2 3 4 5 >

## Results, Evidence of Value, and Learning



1. What evidence do you collect that demonstrates... < 0 1 2 3 4 5 >

1. What evidence do you collect that demonstrates the quality of your decisions? ⓘ < 0 1 2 3 4 5 >

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2. How well do your decisions have a clear line of sight to value creation? ⓘ < 0 1 2 3 4 5 >

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3. How are your decision processes improving your organization's ability to achieve its objectives? ⓘ < 0 1 2 3 4 5 >

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4. How do you incorporate the results of your decisions into future decisions? ⓘ < 0 1 2 3 4 5 >

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5. How do you build continuous improvement into your decision processes and tools? ⓘ < 0 1 2 3 4 5 >

## Tools & Analysis



1. How good is your organization's analytic tool set? ⓘ < 0 1 2 3 4 5 >

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2. How does your organization determine the degree of rigor in your analysis? ⓘ < 0 1 2 3 4 5 >

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3. How does your organization assess uncertainty in its decision-making process? ⓘ < 0 1 2 3 4 5 >

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4. How does your organization review and verify that your analysis has been done correctly? ⓘ < 0 1 2 3 4 5 >

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5. How well do your tools allow consideration of decisions in the context of other opportunities? ⓘ < 0 1 2 3 4 5 >

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6. How well do your tools address all key aspects of the decisions problem? ⓘ < 0 1 2 3 4 5 >